

Deloitte.
Private

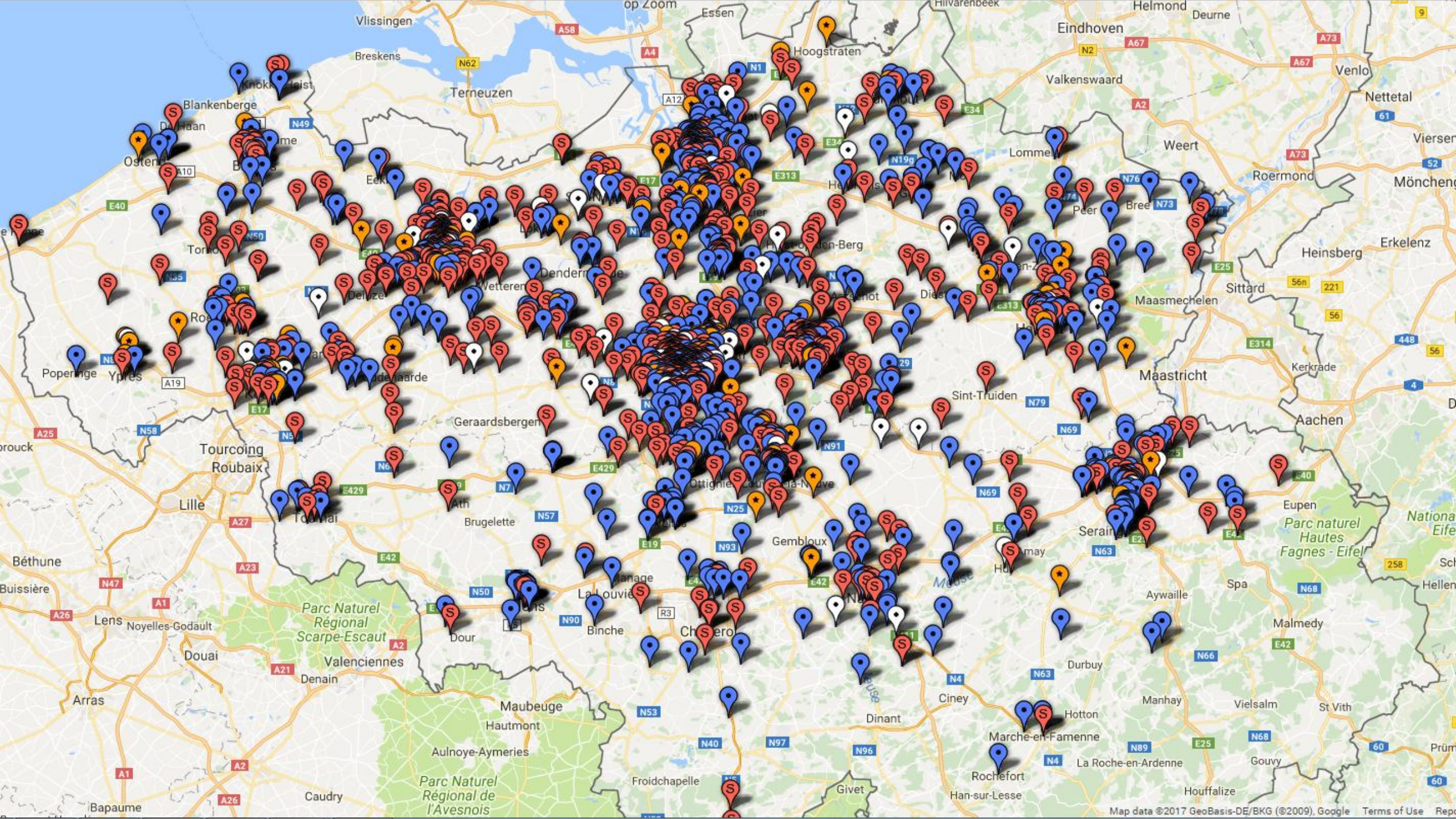
10 JAAR LSU

EEN TERUG- EN VOORUITBLIK

OMAR MOHOUT

Scaleup Director | M&A & Finance





➤ BY COUNTY



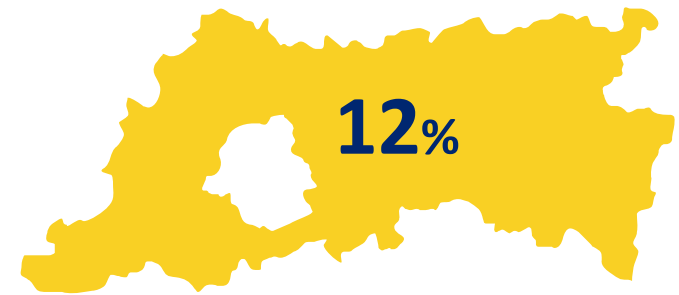
(Brussels)



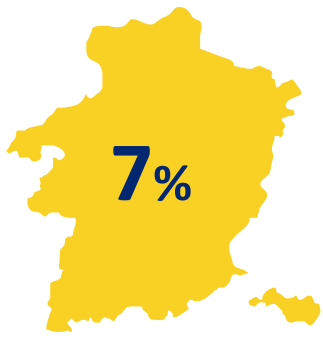
Antwerp



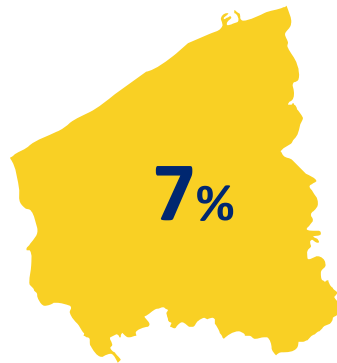
East Flanders



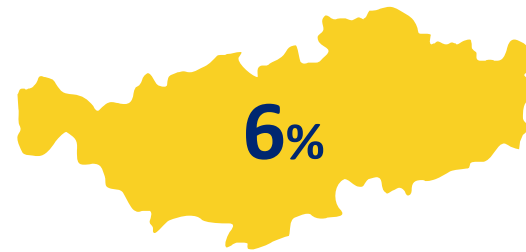
Flemish Brabant



Limburg



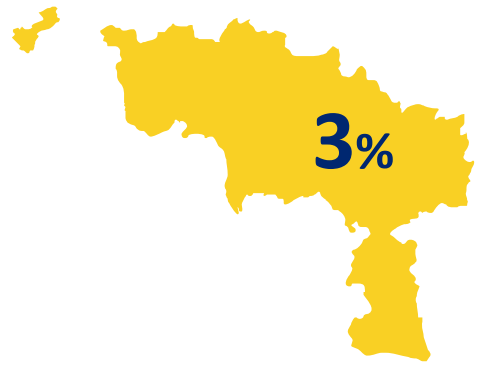
West Flanders



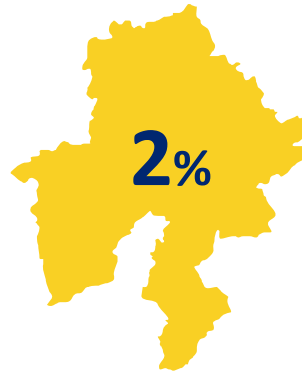
Walloon Brabant



Liège



Hainaut

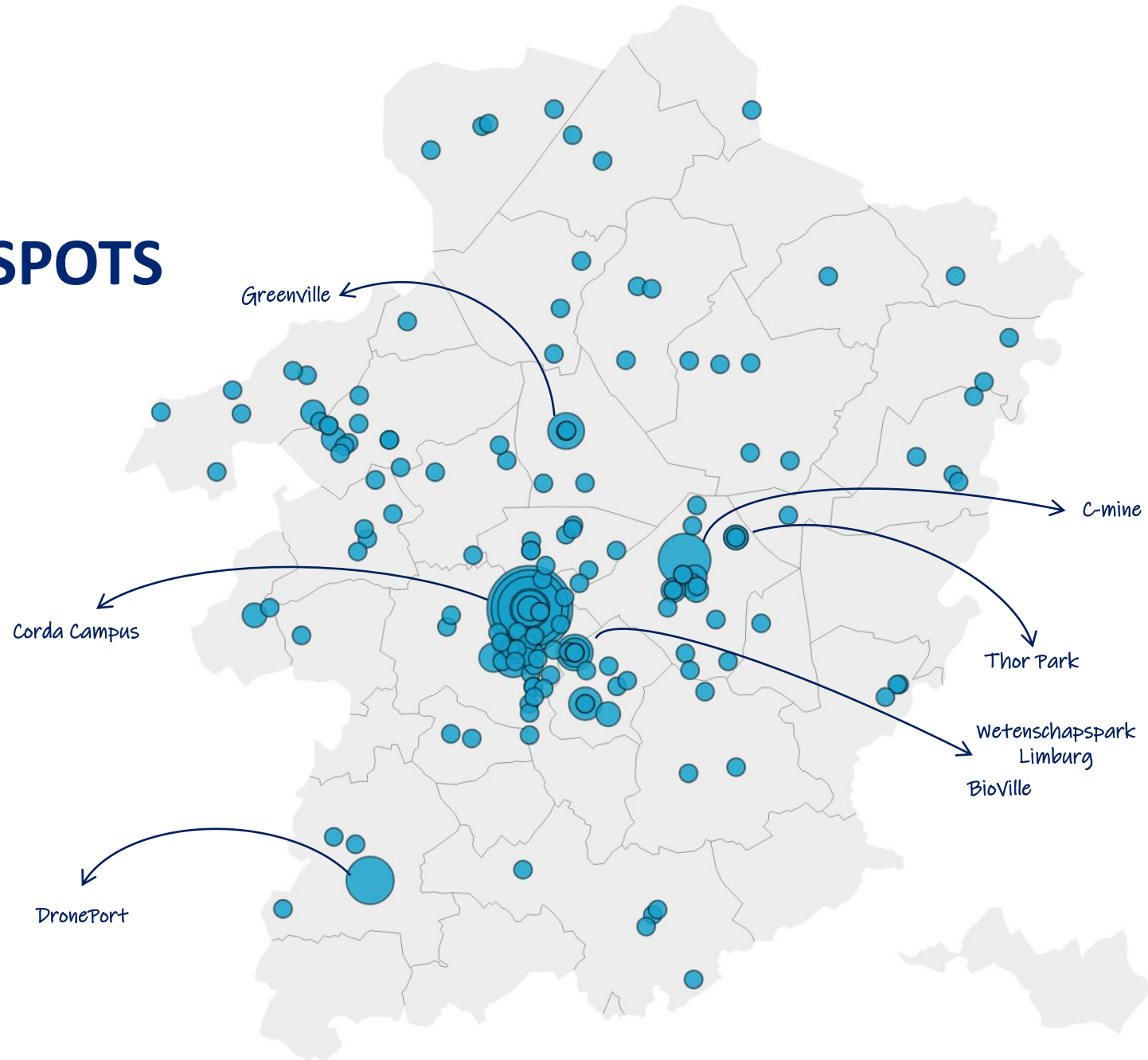


Namur



Luxembourg

➤ HOTSPOTS



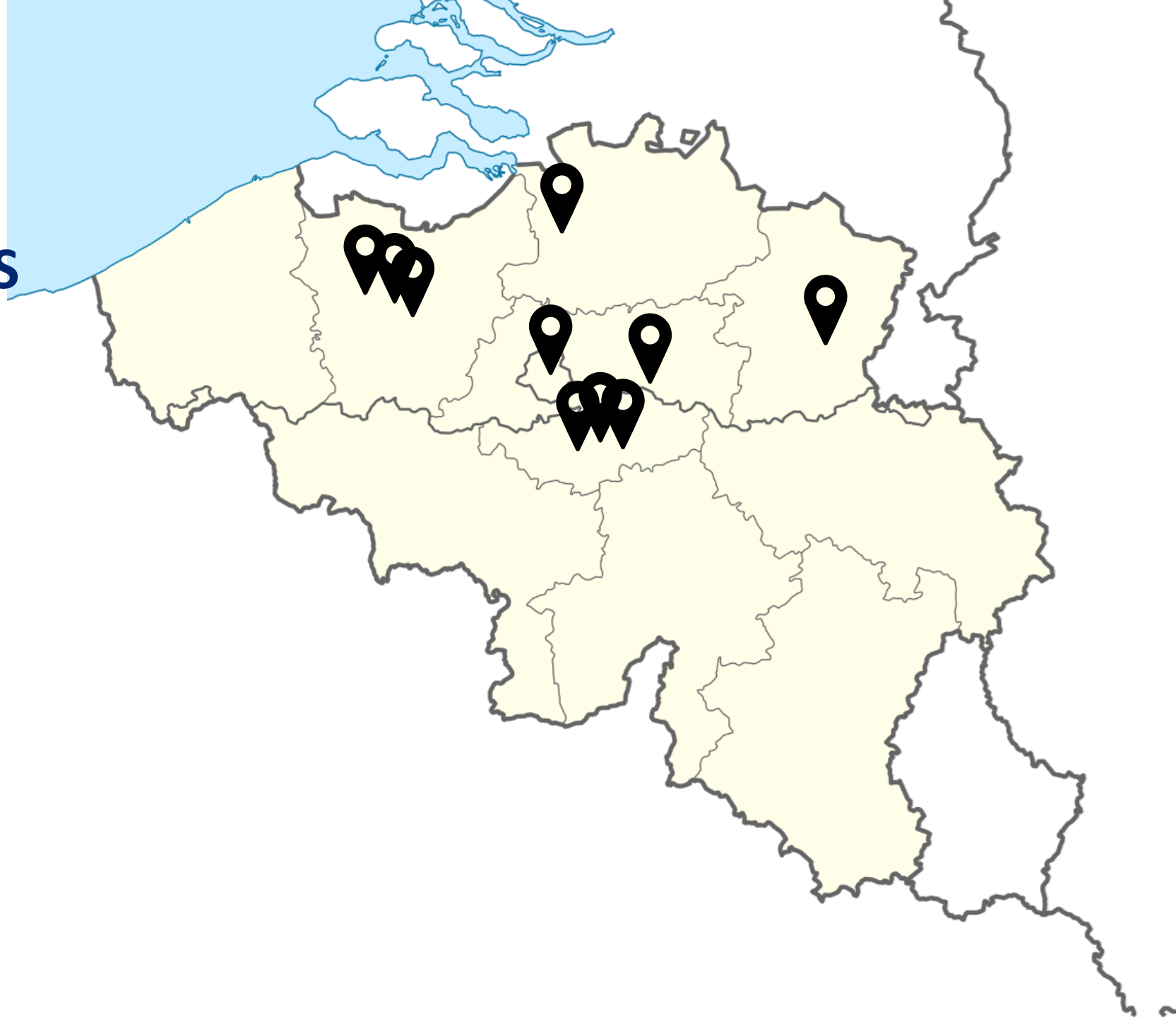
➤ TOP 10 CITIES

1. Brussels
2. Ghent
3. Antwerp
4. Leuven
5. **Hasselt**
6. Liège
7. Louvain-la-Neuve
8. Mechelen
9. Kortrijk
10. Bruges



➤ TOP 10 CLUSTERS

1. Corda Campus
2. The Beacon
3. ICAB
4. C-Valley Leuven
5. Wintercircus
6. Parc scientifique LLN
7. Cyclotron LLN
8. Tech Lane
9. Zuiderpoort
10. Axis Parc



PONIES



TIER 1: MAJOR HUBS

Brussels

East Flanders

Antwerp



TIER 2: SIGNIFICANT REGIONS

Flemish Brabant

Walloon Brabant

West Flanders



TIER 3: MID-VALUE REGIONS

Limburg

Liège

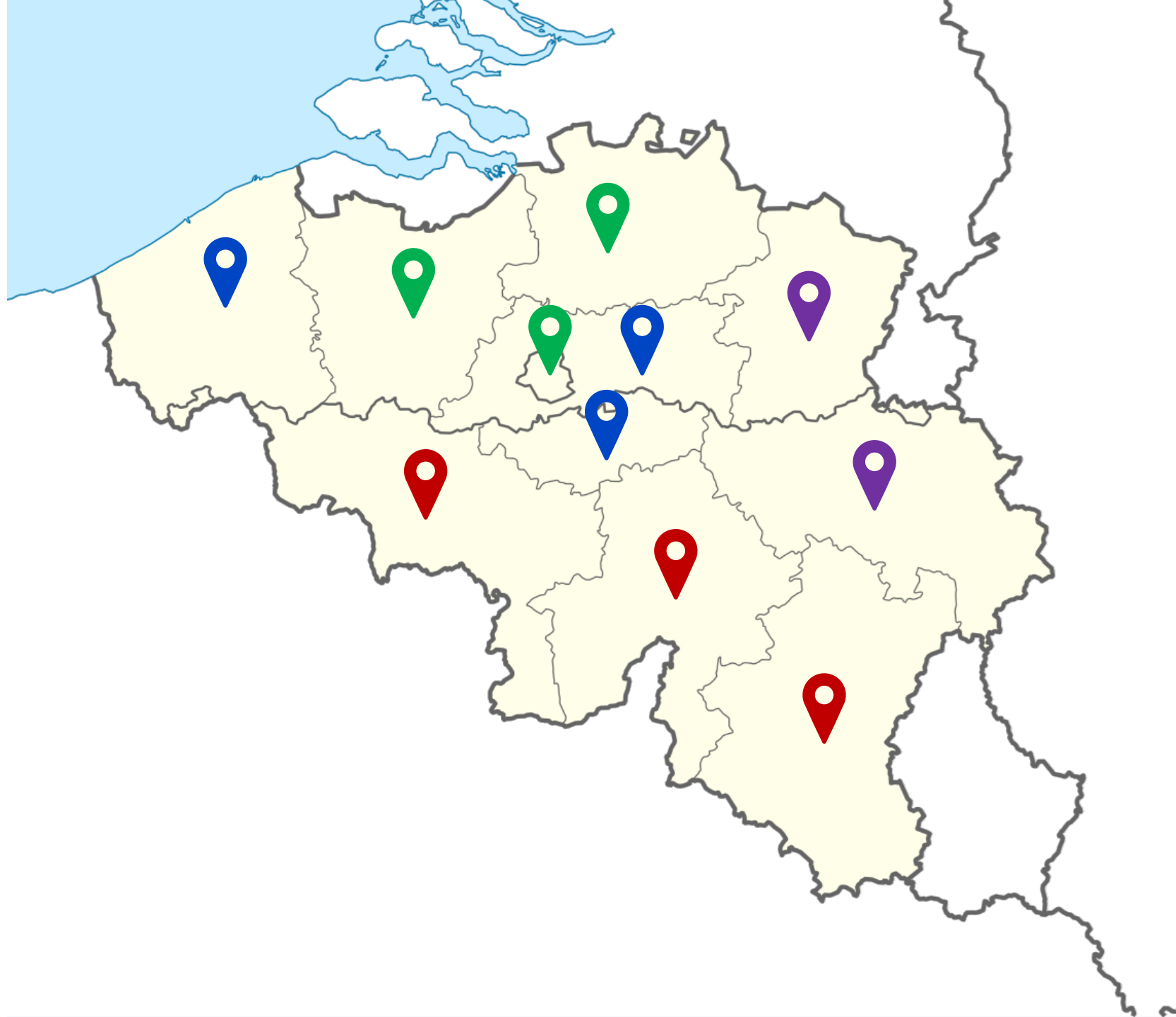


TIER 4: DEVELOPING REGIONS

Hainaut

Namur

Luxembourg



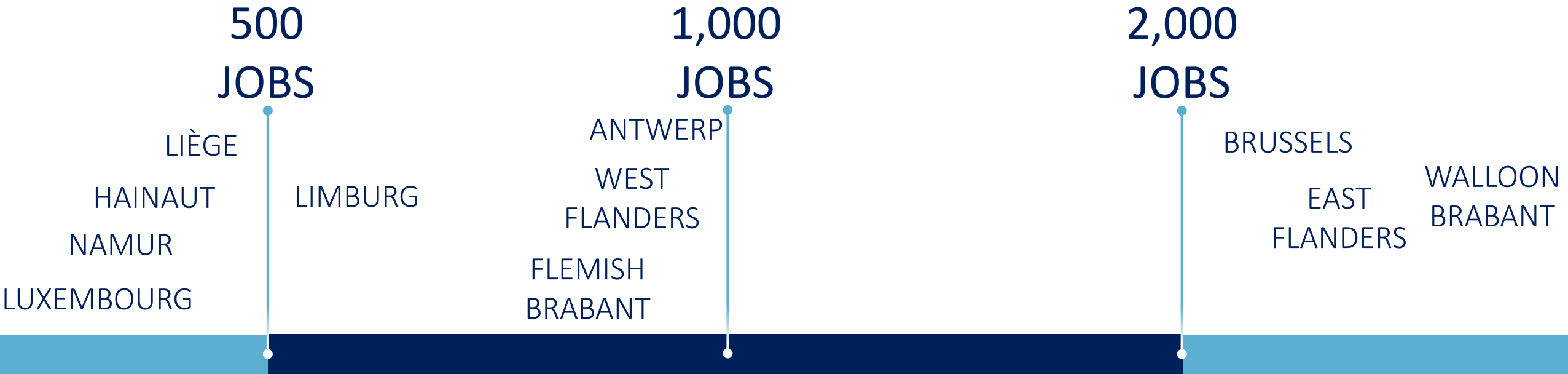
 **PUBLIC
COMPANIES**



 **UNICORNS**

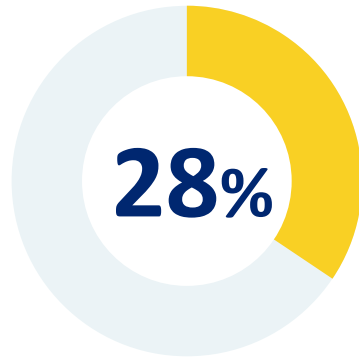


➤ JOB CREATION 2023-25

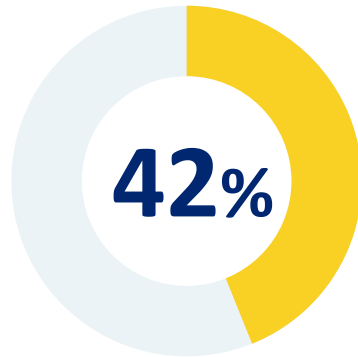


➤ MATURITY

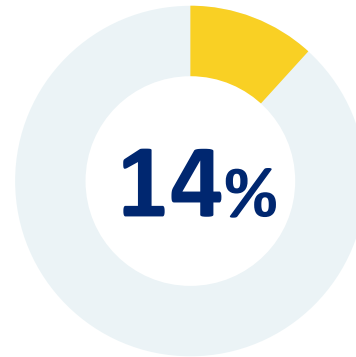
BELGIUM



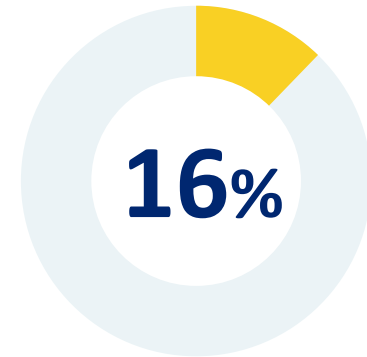
Startup



Scaleup

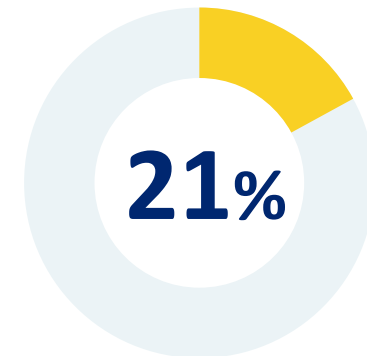
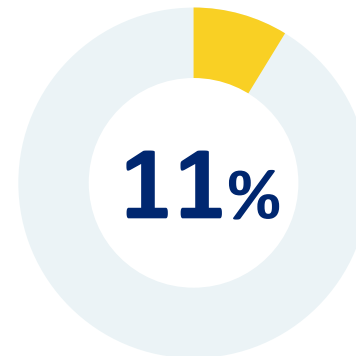
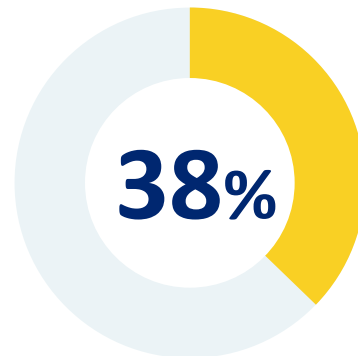
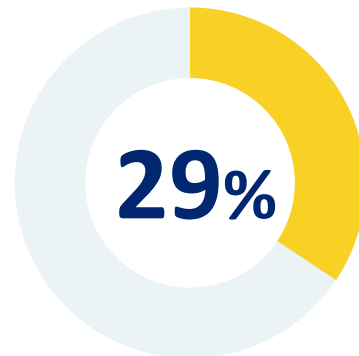


Deadpool



Acquired

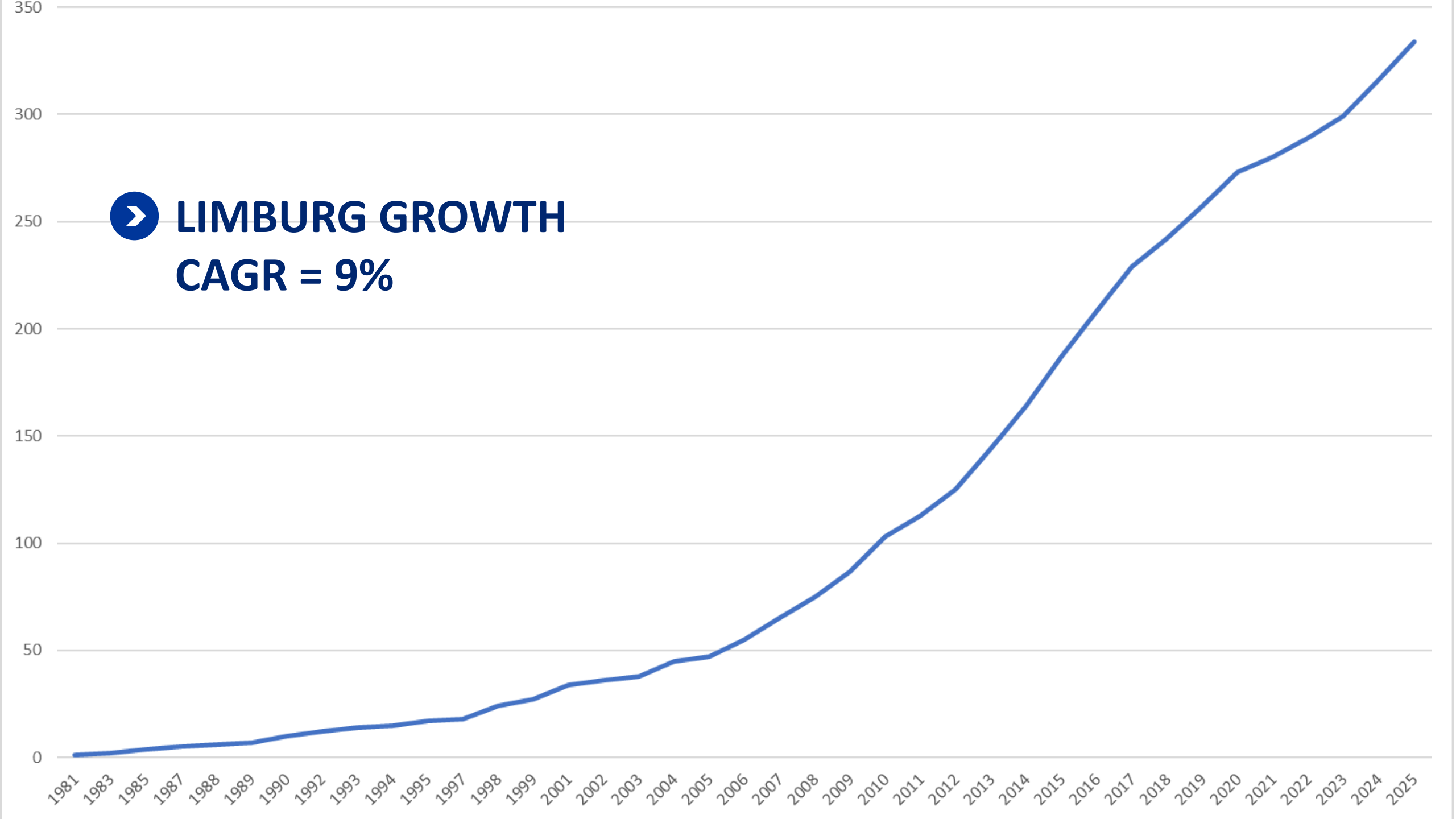
LIMBURG





LIMBURG GROWTH

CAGR = 9%



TOP 5 INDUSTRIES

1. Healthtech
2. Manutech
3. HRtech
4. Fintech
5. Proptech

35% of total

BELGIUM

1. Healthtech
2. Manutech
3. Martech
4. Proptech
5. HRtech

41% of total

LIMBURG

TOP 5 CATEGORIES

1. Enterprise Software
2. Industry 4.0
3. Smart Cities
4. Smart Buildings
5. ESG

71% of total

BELGIUM

1. Enterprise Software
2. Industry 4.0
3. Smart Hospital
4. Smart Construction
5. Smart Buildings

71% of total

LIMBURG

TOP 5 TECHNOLOGIES

1. Web-based App
2. Artificial Intelligence
3. Mobile App
4. IoT
5. Data Analytics

65% of total

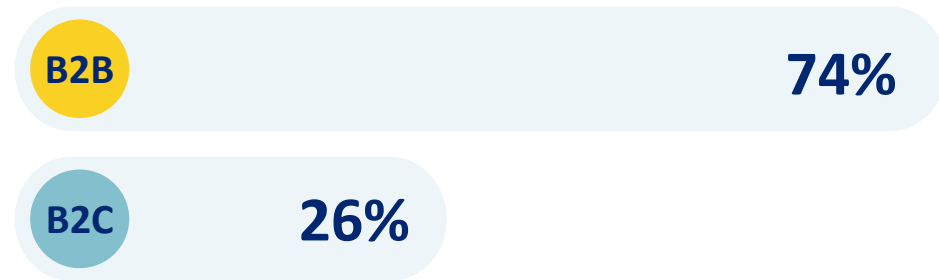
BELGIUM

1. Web-based App
2. Artificial Intelligence
3. Mobile App
4. IoT
5. Data Analytics

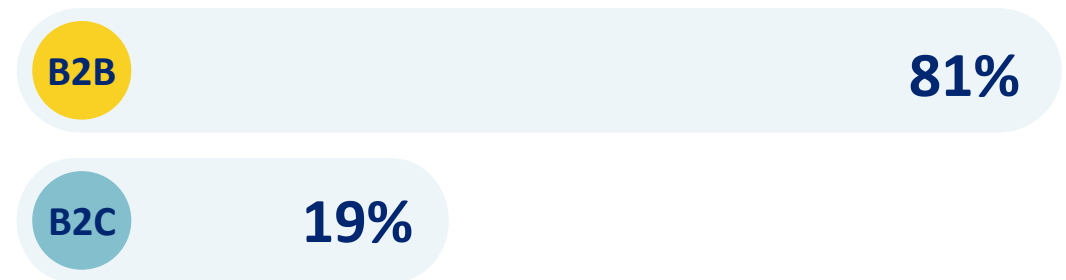
67% of total

LIMBURG

➤ TYPE



BELGIUM



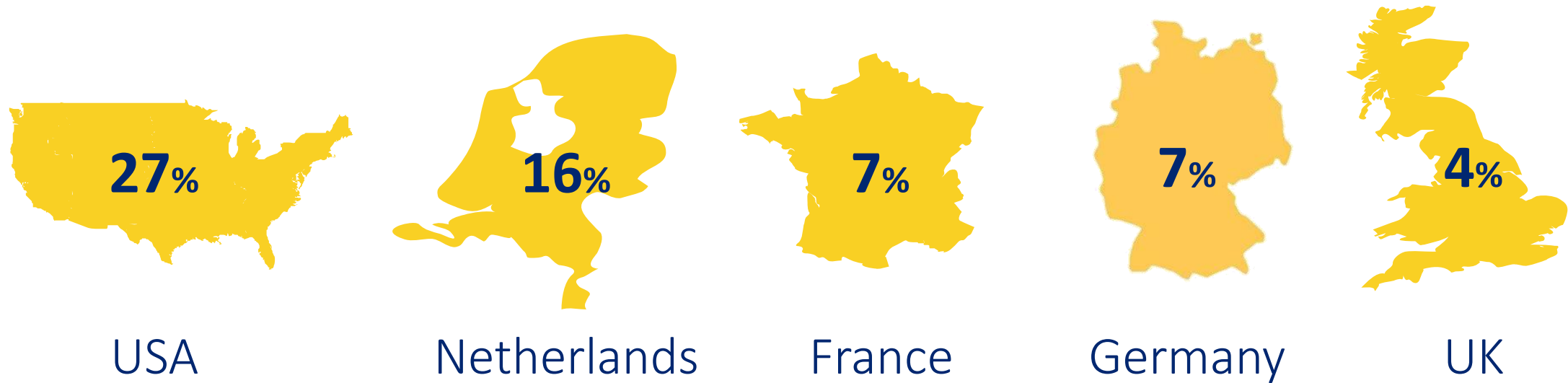
LIMBURG

➤ TECH COMPANIES WITH FOREIGN BRANCHES: 18%

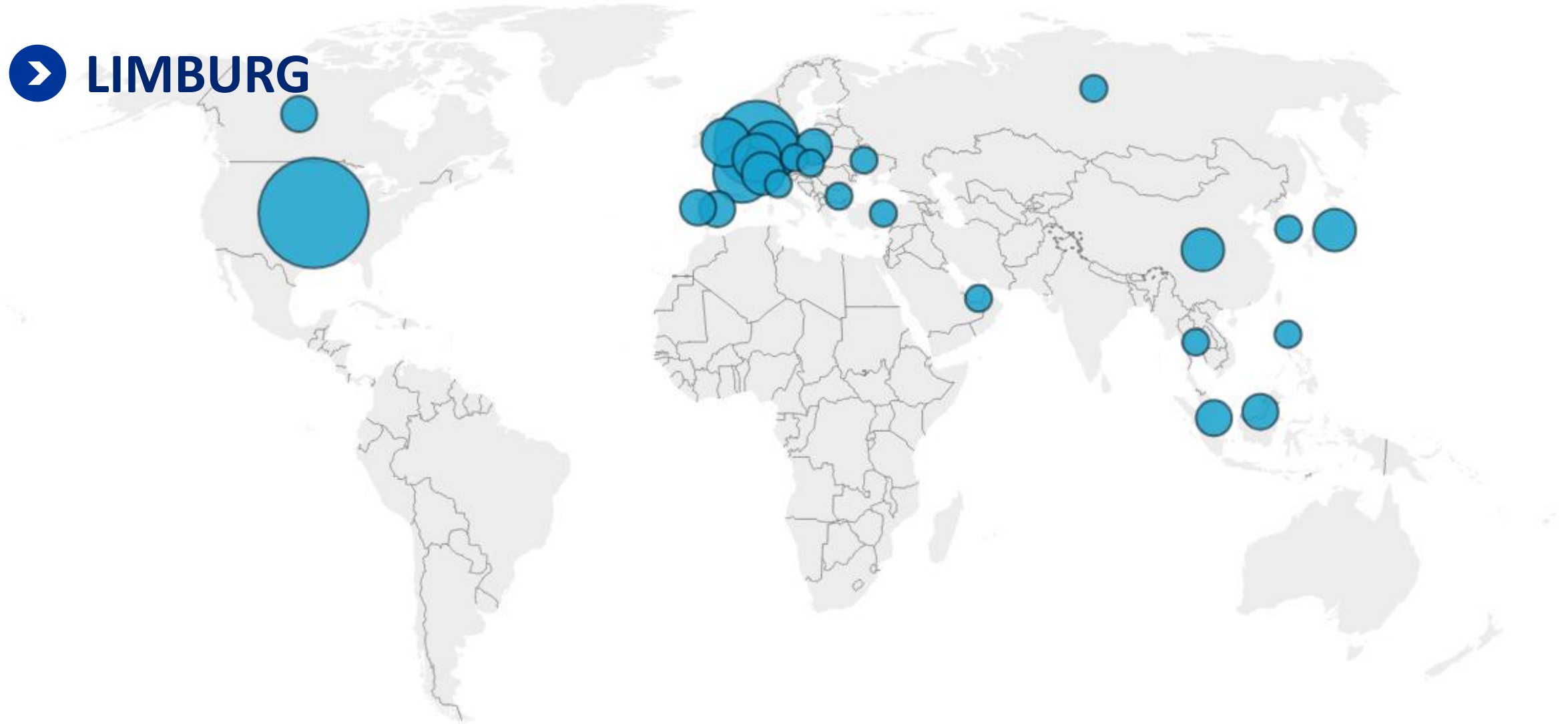


BELGIUM

➤ **TECH COMPANIES WITH FOREIGN BRANCHES: 17%**

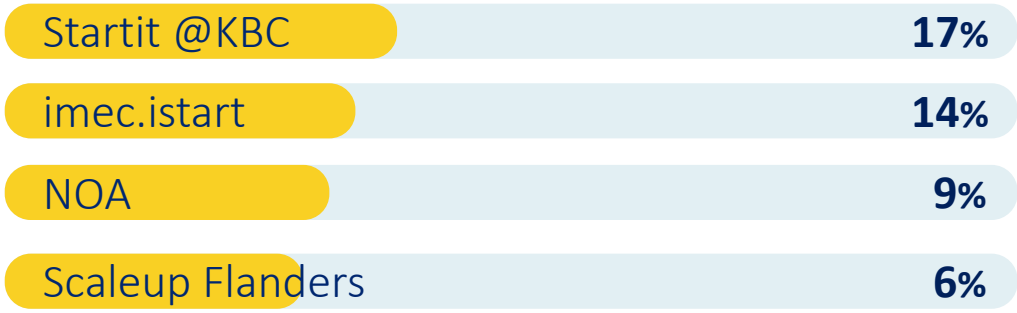
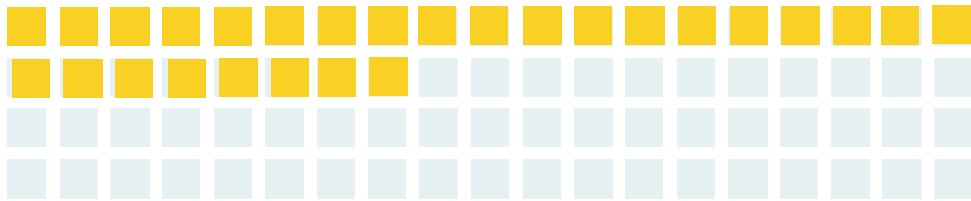


 **LIMBURG**

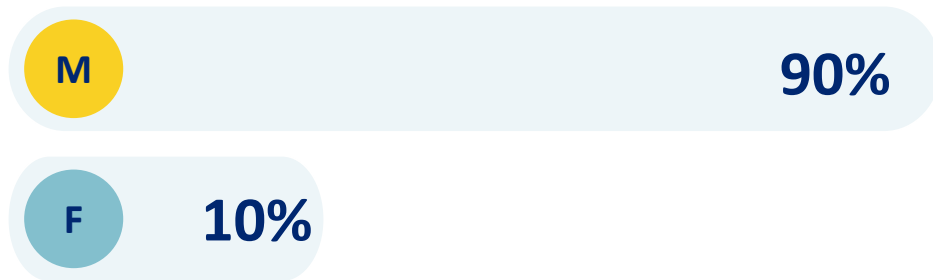


➤ ACCELERATORS

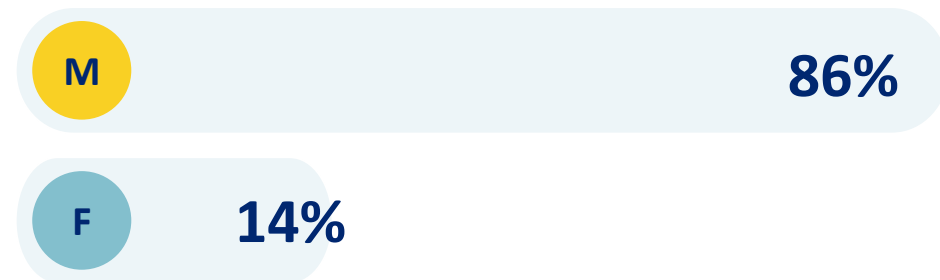
BELGIUM **35%**



➤ FOUNDERS/CEOs



BELGIUM



LIMBURG

27% = FEMALE CO-FOUNDER

2.3 FOUNDERS



16% = Ir

13% = Ing

11% = PhD

25% = KU Leuven

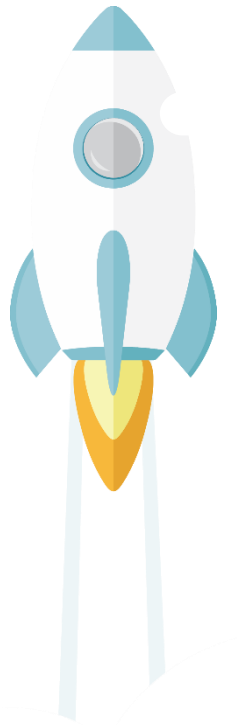
12% = UHasselt

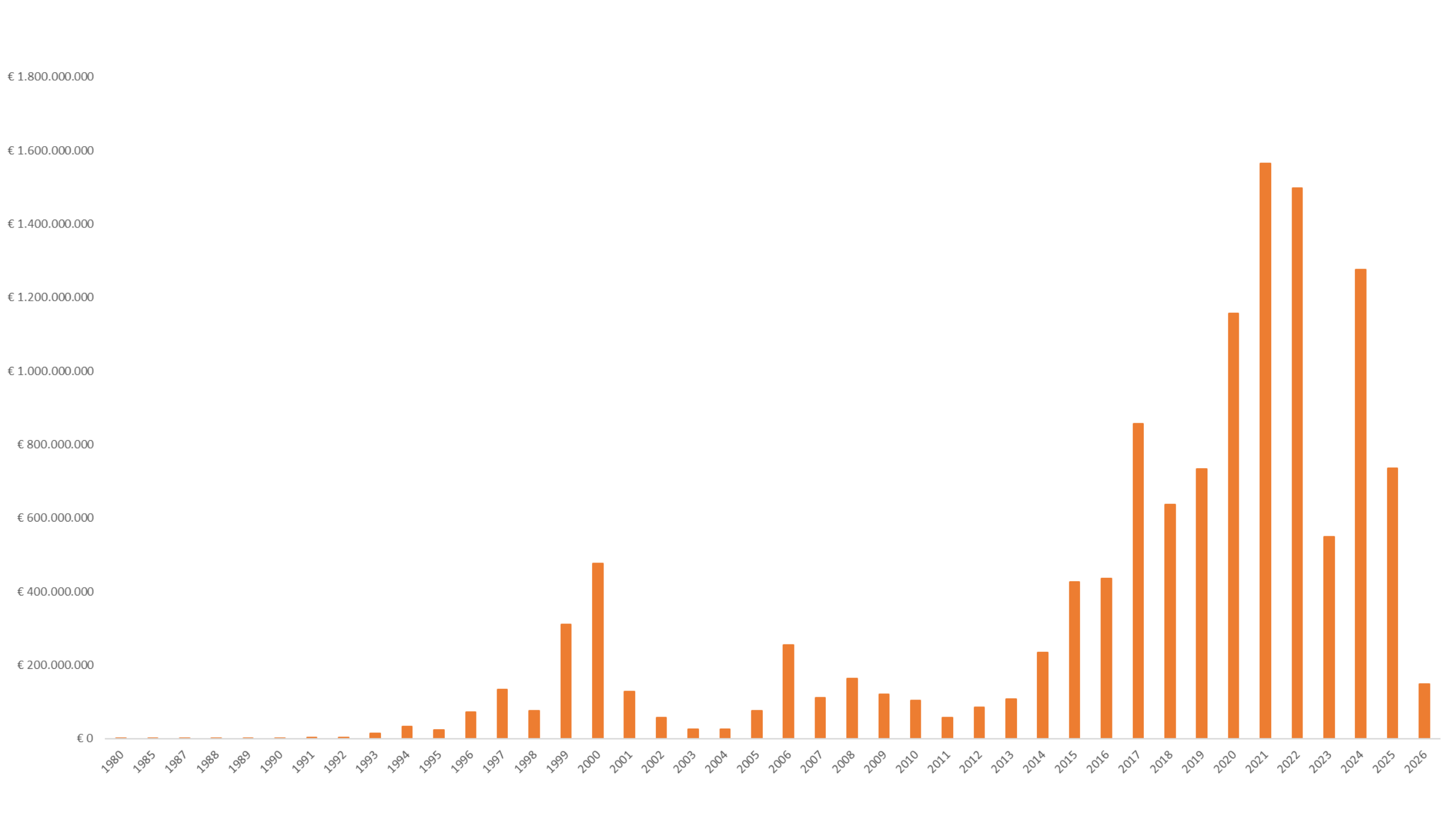
9% = Hogeschool PXL

97% = BE

35 / 48 YEARS

FINANCIAL PERSPECTIVE



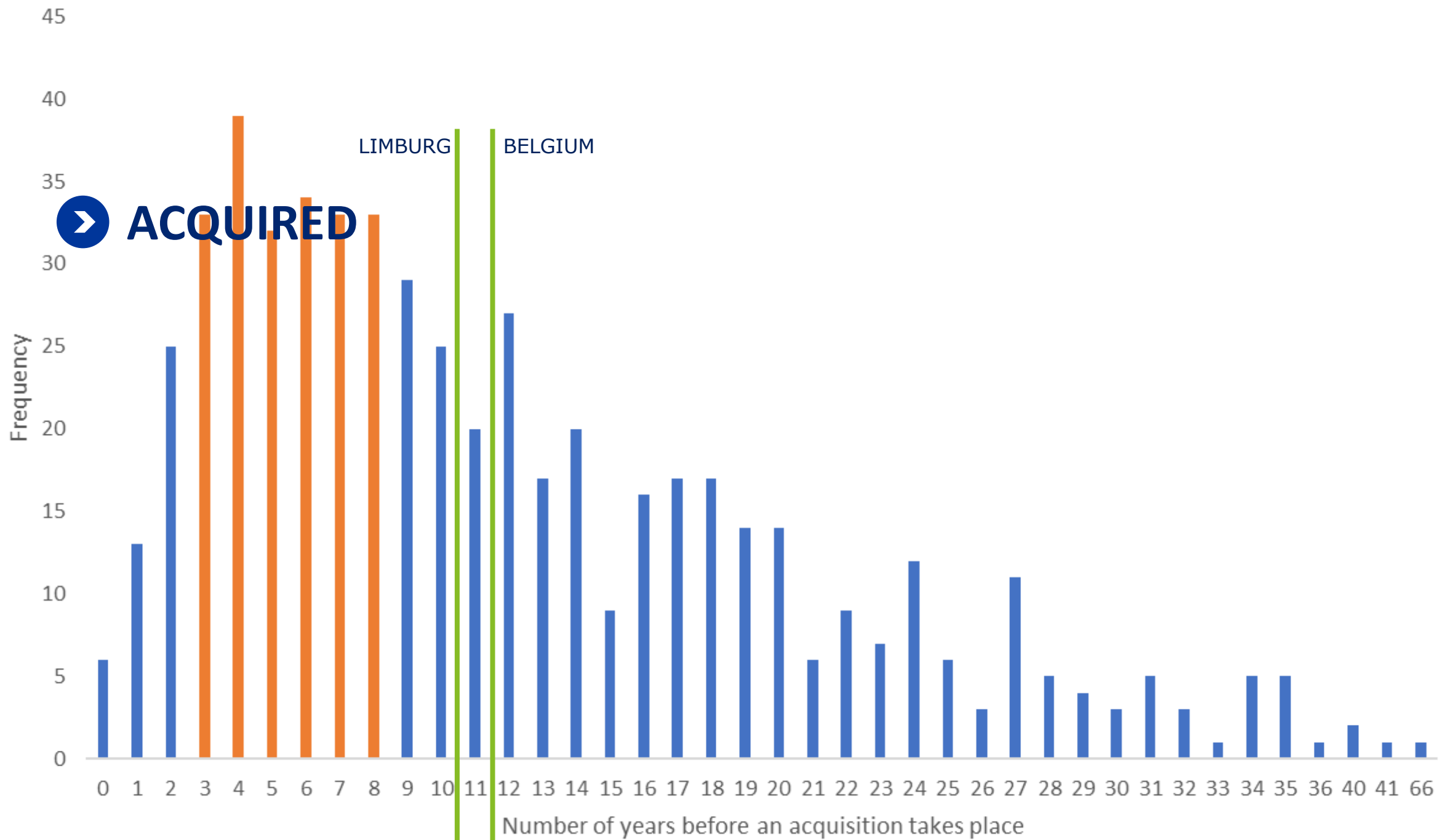


CAPITAL BY REGION

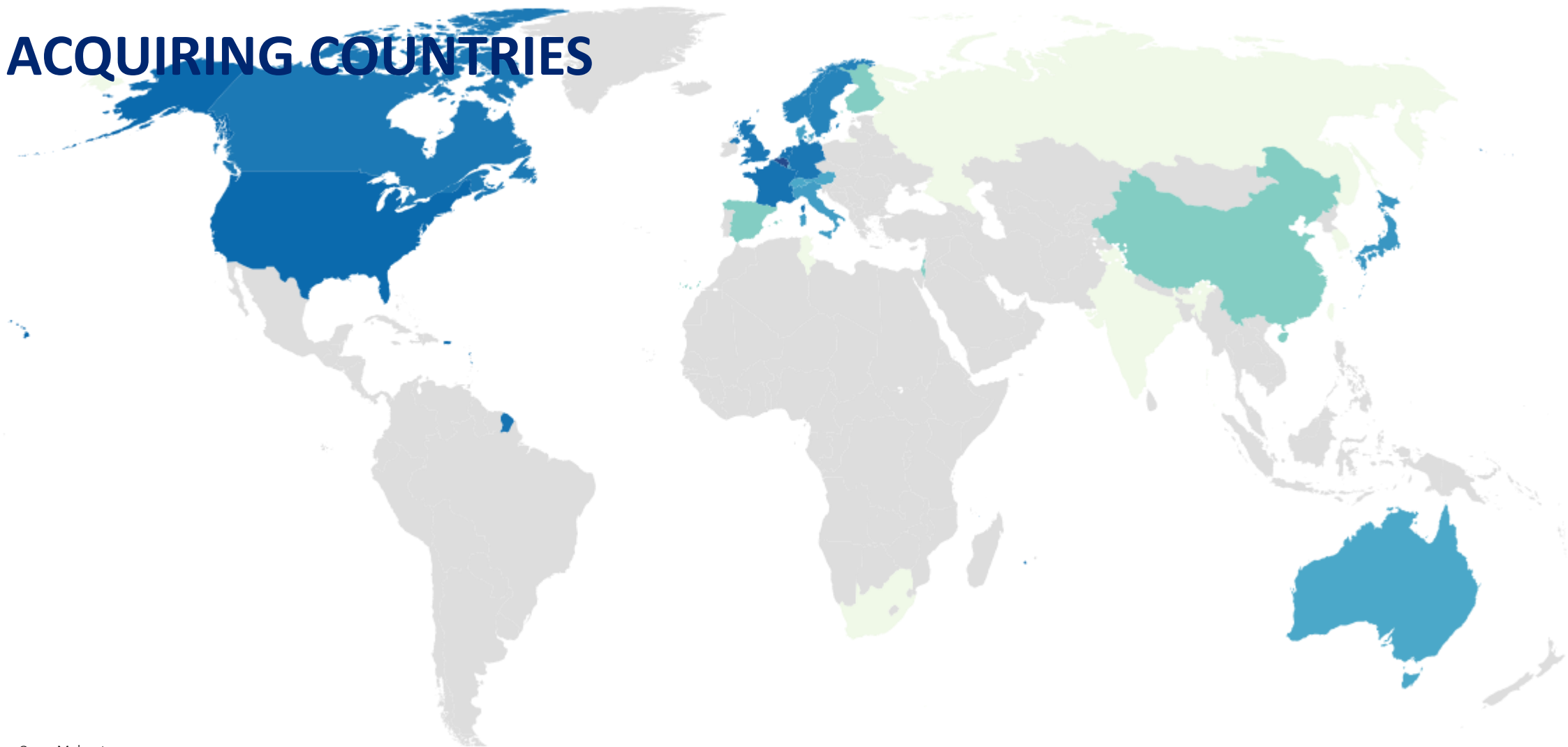
2015-2025

East Flanders	39%
Flemish Brabant	23%
Antwerp	18%
Limburg	11%
West Flanders	9%

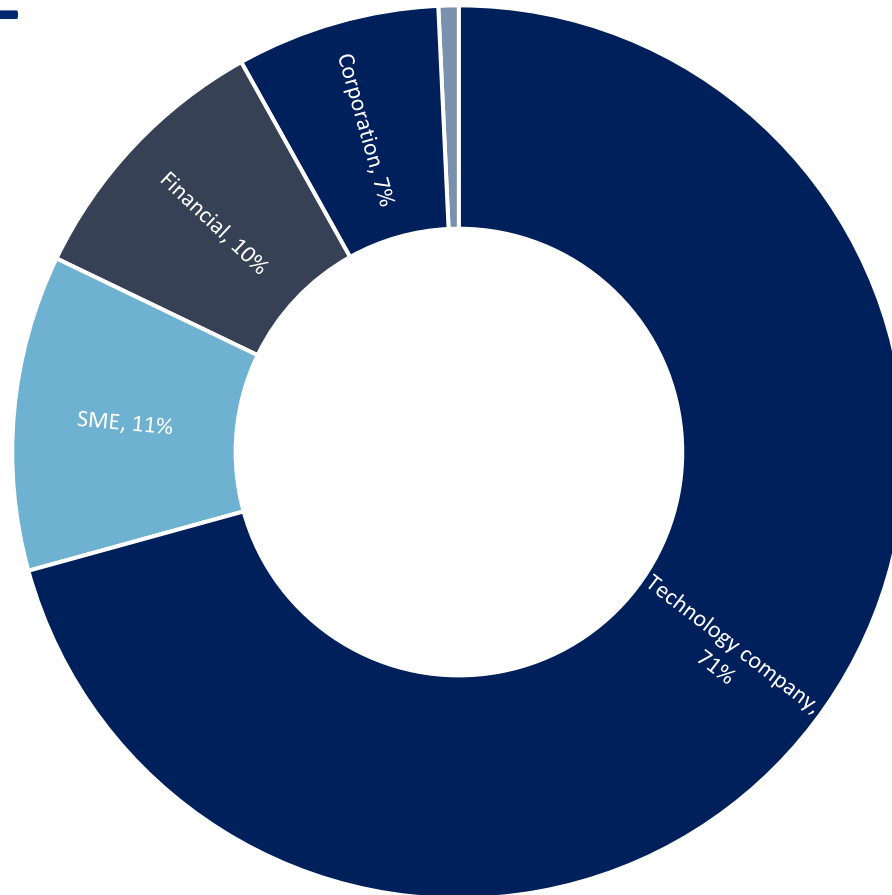
East Flanders	41%
Antwerp	20%
Flemish Brabant	19%
Limburg	12%
West Flanders	8%



➤ ACQUIRING COUNTRIES



➔ BUYERS PROFILE



TOP 10 INVESTORS

1. PMV
2. imec.istart
3. LRM
4. WE/SRIW/WING
5. Noshaq
6. Qbic
7. Sambrinvest
8. Capricorn
9. GIMV, Pamica
10. Fortino

BELGIUM

1. LRM
2. imec.istart
3. Capricorn
4. PMV
5. Gemma Frisius Fund
6. Seeder Fund
7. Nuhma
8. Noshaq
9. Volta Ventures
10. Angelwise

LIMBURG



LIVE NETWORK VISUALISATIE

INCUBATOR STRATEGY WORKED

NOT ALL OF THEM, BUT THAT'S WHAT INNOVATION IS ABOUT



FOCUS ON GROWING PONIES

ATTRACT GROWTH CAPITAL + SCALE INTERNATIONAL



PROXIMITY COUNTS

LSU IS THE GLUE, EXTEND ITS MANDATE



CREATING THE FLYWHEEL

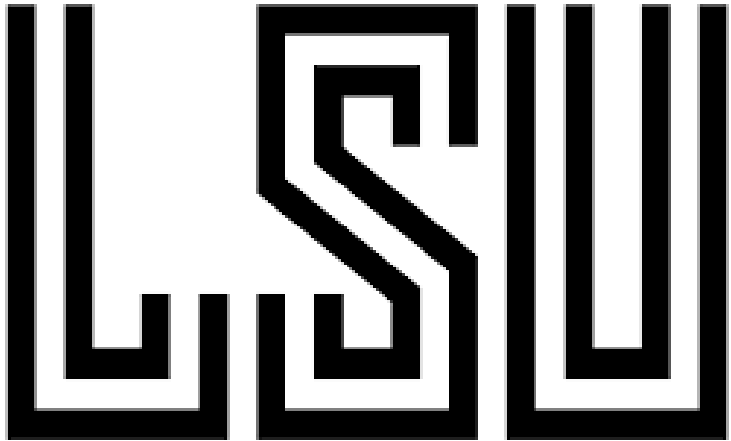
POOL EXITS INTO INVESTMENTS



ATTRACT (INTERNATIONAL) TALENT

IT'S THE ULTIMATE SUCCESS FOR ANY ECOSYSTEM

SCALE TO 10x
MORE VALUE



RESOURCES HAVE LIMITS

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CREATIVITY HAS NO LIMITS

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OPPORTUNITIES HAVE NO LIMITS



INNOVATION HAS NO LIMITS

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Omar Mohout

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